

What Color Is Your Parachute

What Color Is Your Parachute? 2021

Explains how to identify personal goals and interests and reveals how to apply that information toward obtaining satisfying employment, with tips on interviews, salary-negotiation techniques, and career searching online.

What Color Is Your Parachute? 2022

With timeless advice, up-to-the-minute insights, and more than ten million copies sold over fifty years, the world's most popular and best-selling career guide is fully revised and expanded for 2022. "One of the first job-hunting books on the market. It is still arguably the best. And it is indisputably the most popular."—Fast Company What Color Is Your Parachute? is the world's most popular job-hunting guide. This completely updated edition features the latest resources, strategies, and perspectives on today's job market, revealing surprising advice on what works—and what doesn't—so you can focus your efforts on tactics that yield results. At its core is Richard N. Bolles's famed Flower Exercise, a unique self-inventory that helps you design your career—and your life—around your key passions, transferable skills, traits, and more. This practical manual also provides essential tips for writing impressive resumes and cover letters, networking effectively, interviewing with confidence, and negotiating the best salary possible. Whether you're searching for your first job, were recently laid off, or are dreaming of a career change, What Color Is Your Parachute? will guide you toward a fulfilling and prosperous life's work.

What Color Is Your Parachute? For Teens

Based on the best-selling career book, a job-hunting manual for teens helps high school and college students zero in on their favorite skills and apply that knowledge to finding their perfect major or job. Original.

The what Color is Your Parachute Workbook

This year's edition faces squarely the "workquake" that is shaking up the jobmarket around the world and gives not only simple steps but also steady hope. 48 pp.

You Majored in What?

Fully revised and updated in 2017, the revolutionary career guide for a new generation of job-seekers, from one of the U.S.'s top career counselors "So what are you going to do with your major?" It's an innocent question that can haunt students from high school to graduate school and beyond. Relax. Your major is just the starting point for designing a meaningful future. In this indispensable guide, Dr. Katharine Brooks shows you a creative, fun, and intelligent way to figure out what you want to do and how to get it—no matter what you studied in college. You will learn to map your experiences for insights into your strengths and passions, design possible lives, and create goals destined to take you wherever you want to go. Using techniques and ideas that have guided thousands of college students to successful careers, Dr. Brooks will teach you to outsmart and outperform your competition, with more Wisdom Builders and an easily applied career development process. No matter what career you aspire to, You Majored in What? offers a practical, creative, and successful approach to finding your path to career fulfillment.

What Color is Your Parachute?

This internationally renowned book on careers is perfect for the school leaver or the midlife career changer.

Choosing a Vocation

A guide to job hunting and career planning, and how to deal with the transitions which accompany them.

The Three Boxes of Life

Written by Harvard-trained ex-law firm partner Liz Brown, *Life After Law: Finding Work You Love with the J.D. You Have* provides specific, realistic, and honest advice on alternative careers for lawyers. Unlike generic career guides, *Life After Law* shows lawyers how to reframe their legal experience to their competitive advantage, no matter how long they have been in or out of practice, to find work they truly love. Brown herself moved from a high-powered partnership into an alternative career and draws from this experience, as well as that of dozens of former practicing attorneys, in the book. She acknowledges that changing careers is hard much harder than it was for most lawyers to get their first legal job after law school but it can ultimately be more fulfilling for many than a life in law. *Life After Law* offers an alternative framework and valuable analytic tools for potential careers to help launch lawyers into new fields and make them attractive hires for non-legal employers.

Life After Law

Find your perfect job here! From social media and IT careers to jobs in architecture, hospitality, medicine, science, law, and the environment, this comprehensive and updated new edition features more than 400 cool careers. Do you have a passion but can't work out how to make a career out of it? Do you want to change career but don't know where to start? Are you worried about career development? Or are you overwhelmed by so much advice you are lost in a sea of information? You're not the only one! The *Careers Handbook* is here to help, offering practical and inspirational advice about our constantly changing job market. This revised edition reveals the most exciting jobs in data science and online platforms, whilst also arming you with all the information you need for career success in more "traditional" areas, from accounting to teaching. This indispensable guide is ideal for teenagers and newly qualified graduates. Career counsellors will also find this a trustworthy companion for helping students with their future career planning. So, whether you want to become a nurse or computer games developer, a chef or cyber-security analyst (or you simply have no idea!), this book is your ultimate careers source. Concise and combining a user-friendly approach with a bold, graphic design, *The Careers Handbook* is like having your very own career coach.

The Careers Handbook

This book celebrates unpredictability and teaches us to love it and live happily with life's surprises' ... that adaptations to the unexpected, the willingness to risk, and the resilience after failure are at the core of every successful career. The many inspiring stories and principles in this book show that our lives are totally unpredictable, yet, paradoxically within our control, when we take advantage of unforeseen encounters and events. -Back cover.

Luck is No Accident

Master the new world of work. You want—no, you need—a new job. But not just any job. The job. So you polish your resume till it shines. You apply for countless openings, tailoring your message to each. You search for the hidden job market, although it remains very well hidden. And the response? Well, it's underwhelming. To top things off, maze-like online application systems appear designed to keep you and the perfect job apart. What's going on? How people successfully land jobs has changed. You need help from a

pro, someone who navigates career data, the labor market, and hot jobs with ease. You want a coach who will tell you what to pursue and what to avoid, and an expert who has mastered job-hunting and career change to offer wisdom gained from experience. What you need is a career coach. Better yet, several. Expert career coaches contributing to this volume include Lakeisha Mathews, Dan Schwartz, Sheila Margolis, Alisa Cohn, Michelle Riklan, Marie Zimenoff, Laura Labovich, Lynne Williams, Thea Kelley, Jean Juchnowicz, Alan DeBack, Marilyn Feldstein, Vivian Blade, David Hosmer, Barbara Seifert, and Nicole Miller. Find Your Fit guides you through answering foundational questions like: What do I want to do with my career? Where should I do it? And how do I get there? As you develop a strong sense of self-awareness, you'll be able to identify the work environment best for you, shape your online identity, and network more effectively by focusing on people instead of openings. You'll learn about coveted employee referrals, and how to get one at your target company. With the help of experienced career coaches, you'll be able to handle any kind of interview. And, you'll become familiar with the pre-employment testing and assessments increasingly common today. What are you waiting for? Your personal coaching session awaits.

Find Your Fit

NEW YORK TIMES BESTSELLER • The ultimate guide to thinking like a stylist, with 1,000 design ideas for creating the most beautiful, personal, and livable rooms. It's easy to find your own style confidence once you know this secret: While decorating can take months and tons of money, styling often takes just minutes. Even a few little tweaks can transform the way your room feels. At the heart of *Styled* are Emily Henderson's ten easy steps to styling any space. From editing out what you don't love to repurposing what you can't live without to arranging the most eye-catching vignettes on any surface, you'll learn how to make your own style magic. With Emily's style diagnostic, insider tips, and more than 1,000 unique ideas from 75 envy-inducing rooms, you'll soon be styling like you were born to do it.

Styled

Finding a career path that you're passionate about can be difficult—but it doesn't have to be! With this bestselling guide, learn how to find a fulfilling career that fits your personality. *Do What You Are*—the bestselling classic that has helped more than a million people find truly satisfying work—is now updated for the modern workforce. With the global economy's ups and downs, the advent of astonishing new technology, the migration to online work and study, and the ascendancy of mobile communication, so much has changed in the American workplace since this book's fifth edition was published in 2014. What hasn't changed is the power of Personality Type to help people achieve job satisfaction. This updated edition, featuring 30% new material, is especially useful for millennials and baby boomers who are experiencing midlife career switches, and even those looking for fulfillment in retirement. This book will lead you through the step-by-step process of determining and verifying your Personality Type. Then you'll learn which occupations are popular with each Type, discover helpful case studies, and get a full rundown of your Type's work-related strengths and weaknesses. Focusing on each Type's strengths, *Do What You Are* uses workbook exercises to help you customize your job search, get the most out of your current career, obtain leadership positions, and ensure that you achieve the best results in the shortest period of time.

Do What You Are

The greatly anticipated final book in the New York Times bestselling *Hunger Games* trilogy by Suzanne Collins. The greatly anticipated final book in the New York Times bestselling *Hunger Games* trilogy by Suzanne Collins. The Capitol is angry. The Capitol wants revenge. Who do they think should pay for the unrest? Katniss Everdeen. The final book in *The Hunger Games* trilogy by Suzanne Collins will have hearts racing, pages turning, and everyone talking about one of the biggest and most talked-about books and authors in recent publishing history!

Mockingjay (Hunger Games, Book Three)

Once upon a time... The internet phenomenon #DrawWithRob is now an incredible activity book for you to draw with Rob at home - filled with drawing and story time fun! As seen everywhere on YouTube, Facebook, TikTok, TV, and more, from the creative genius and bestselling author Rob Biddulph! At home and wondering what to do? Looking for storytelling and drawing fun? Pick up your pencils and join thousands of children around the world and #DrawWithRob - story time has never been so much fun! The first DRAW WITH ROB activity book went to Number One in the charts and was named 'Book of the Year' at the 2020 Sainsbury's Children's Book Awards! Now every family can share this spectacularly story-filled new art activity book. Join Rob and learn to draw your favourite storybook characters - from unicorns to dragons and from knights to monsters, this perfect present is packed with arts, crafts and festive fun. The bestselling and award-winning author/illustrator Rob Biddulph is the genius behind the phenomenal, viral sensation that is DRAW WITH ROB and the accompanying activity book, and now the sensational DRAW WITH ROB: STORY TIME - bringing joy to families everywhere with his easy to follow instructions and warm-hearted humour. So whether you're in home education, home-schooling, learning to draw or just having fun, let Rob show you that anyone can learn to #DrawWithRob! *WITH PERFORATED PAGES SO YOU CAN EASILY TEAR OUT AND DISPLAY YOUR ART!* Rob's original hit videos are also available at www.robbiddulph.com, and on Facebook, YouTube, TikTok, and Instagram, with Rob appearing on TV to talk about them too. Perfect stay-at-home fun for boys, girls, and everyone aged three to one hundred and three, and a wonderful introduction to Rob Biddulph's bestselling picture book range - including the Waterstones Children's Book Prize-winning *Blown Away*, *Odd Dog Out*, and many more! Available in all good bookstores and online retailers, and perfect for children who are learning to read - or just love to!

Draw with Rob: Build a Story

The groundbreaking, indispensable guide to rewarding work and a fulfilling life—more than ten million copies sold! For more than fifty years, *What Color Is Your Parachute?* has transformed the way people think about job hunting. Whether searching for that first position, recovering from a layoff, or dreaming of a career change, *What Color Is Your Parachute?* has shown millions of readers how to network effectively, compose impressive resumes and cover letters, interview with confidence, and negotiate the best possible salary—while discovering how to make their livelihood part of authentic living. More than a job-hunting book, Richard N. Bolles's timeless wisdom and famed self-assessment exercise clarifies seven key dimensions, so you can uncover your greatest passions, most valued traits, and transferable skills to design a life that enables you to flourish. With the job market in constant flux, people everywhere have found that understanding who they are—what they care about, where and how they do their best work, and the most effective way to express their abilities—is the best compass to navigating an ever-changing and challenging professional landscape. It is also how their work can become part of a life filled with passion and purpose. Using the trailblazing advice and enduring guidance of *What Color Is Your Parachute?*, job-hunters and career changers will have the tools to discover—and land—the work, and life, most meaningful to them.

What Color Is Your Parachute?

With more than 10 million copies sold in 28 countries, the world's most popular job-search book is updated for 2019, tailoring Richard Bolles's long-trusted guidance with up-to-the-minute information and advice for today's job-hunters and career-changers. In today's challenging job-market, the time-tested advice of *What Color Is Your Parachute?* is needed more than ever. Recent grads facing a tough economic landscape, workers laid off mid-career, and people searching for an inspiring work-life change all look to career guru Richard N. Bolles for support, encouragement, and advice on which job-hunt strategies work—and which don't. This revised edition combines classic elements like the famed Flower Exercise with updated tips on social media and search tactics. Bolles demystifies the entire job-search process, from writing resumes to interviewing to networking, expertly guiding job-hunters toward their dream job.

What Color Is Your Parachute? 2019

With more than 10 million copies sold in 28 countries, the world's most popular job-search book is updated for 2020, tailoring Richard Bolles's long-trusted guidance with up-to-the-minute information and advice for today's job-hunters and career-changers. **NAMED ONE OF THE ALL-TIME 100 BEST NONFICTION BOOKS BY TIME** What Color Is Your Parachute? is the world's most popular job-hunting guide, revised and updated annually with more than ten million copies sold. This newly streamlined edition features the latest resources, case studies, and perspectives on today's job market, revealing surprising advice on what works—and what doesn't—so you can focus your efforts on tactics that yield results. At its core is Richard N. Bolles's famed Flower Exercise, a unique self-inventory that helps you design your career—and your life—around your key passions, transferable skills, traits, and more. This practical manual also provides essential tips for writing impressive resumes and cover letters, networking effectively, interviewing with confidence, and negotiating the best salary possible. Whether you're searching for your first job, were recently laid off, or are dreaming of a career change, What Color Is Your Parachute? will guide you toward a fulfilling and prosperous life's work.

The Republic of India

What Color Is Your Parachute? is the world's most popular job-hunting guide, revised and updated annually, with more than ten million copies sold. This 2016 edition features the latest studies and perspectives on today's job-market, including proven strategies for finding jobs even when everyone tells you there are none. Career expert Richard N. Bolles reveals surprising advice on what works—and what doesn't—so you can focus your efforts on tactics that yield results. This helpful manual shares proven tips for writing impressive resumes and cover letters, as well as guidance for effective networking, confident interviewing, and the best salary negotiating possible. But it goes beyond that by helping you to zero in on your ideal job—and life—with its classic Flower Exercise. Whether you're searching for your first job, were recently laid off, or are dreaming of a career change, What Color Is Your Parachute? will guide you toward fulfilling and prosperous work. From the Hardcover edition.

What Color Is Your Parachute? 2020

With more than 10 million copies sold in 28 countries, the world's most popular job-search book is updated for 2018 and tailors Richard Bolles's long-trusted guidance with up-to-the-minute information and advice for today's job-hunters and career-changers. In today's challenging job-market, the time-tested advice of What Color Is Your Parachute? is needed more than ever. Recent grads facing a tough economic landscape, workers laid off mid-career, and people searching for an inspiring work-life change all look to career guru Richard N. Bolles for support, encouragement, and advice on which job-hunt strategies work--and which don't. This revised edition combines classic elements like the famed Flower Exercise with updated tips on social media and search tactics. Bolles demystifies the entire job-search process, from writing resumes to interviewing to networking, expertly guiding job-hunters toward their dream job.

What Color Is Your Parachute? 2016

The world's most popular job-search book is updated for 2017, tailoring its long-trusted guidance with up-to-the-minute information and advice for today's job-hunters and career-changers. In today's challenging job-market, the time-tested advice of What Color Is Your Parachute? is needed more than ever. Recent grads facing a tough economic landscape, workers laid off mid-career, and people searching for an inspiring work-life change all look to career guru Richard N. Bolles for support, encouragement, and advice on which job-hunt strategies work--and which don't. This revised and updated edition combines classic elements like the famed Flower Exercise with updated tips on social media and search tactics. Bolles demystifies the entire job-search process, from resumes to interviewing to networking, expertly guiding job-hunters toward their dream job.

What Color Is Your Parachute? 2018

Today's adolescents face unprecedented challenges. As a teenager, how do you pick a great-for-you job or college major that will finance your future? You need a plan! The proven exercises in *What Color Is Your Parachute? for Teens* help uncover what matters most to you, what you love to do, the kinds of people you work best with, and how to use the skills and interests you already have—on social media and elsewhere—to choose a major or career path that is uniquely suited to your passions, strengths, and goals. With the most up-to-date information on how the pandemic and other challenges have altered higher education and the job market, this new edition features time-tested techniques such as information interviewing (with sample outreach and thank-you notes), the latest job discovery tactics (both online and in-person), how to connect to and land great internships, and more. By implementing a plan now, you can make the most of high school and create a life you'll enjoy post-graduation!

What Color Is Your Parachute? 2017

An indispensable guide for college students, adapted from the world's most popular and bestselling career book, *What Color Is Your Parachute? What Color Is Your Parachute? for College* is the only guide you need for making the most of your college career from start to finish. Based on the bestselling job-hunting system in the world, created by Richard N. Bolles, it covers deciding on a major, designing a four-year plan with your interests and values in mind, creating impactful social media, developing a resume that stands out in a crowd, and making invaluable connections to the workplace. Filled with introspective activities designed to bring out your unique skills and knowledge for interviews, resumes, and cover letters, this book provides easy-to-follow templates, rubrics, and lists to help you create the best possible social media platform, including LinkedIn. You'll discover how to leverage your skills and experiences throughout college to start your future—whether that means landing a meaningful internship (and making the most of it!), finding your first job, continuing on to graduate school, or taking a gap year. Whatever your future plans, *What Color Is Your Parachute? for College* will get you there.

What Color Is Your Parachute? for Teens, Fourth Edition

The world's most popular job-search book is updated for 2015 to tailor its long-trusted guidance with up-to-the-minute information and advice for today's job-hunters and career-changers. *What Color Is Your Parachute?* is the world's most popular job-hunting guide with more than ten million copies sold. Now, no matter what your circumstances, every job-hunter can find help with up-to-the-minute information on what has changed about the job-market, plus strategies for finding jobs even when everyone tells you there are none. And if you are a returning vet, there is a new twenty-page appendix this year, specifically addressing your unique needs. This 2015 edition includes up-to-date research and tips about writing impressive resumes and cover letters, doing effective networking and confident interviewing, and negotiating the best salary possible. But it goes beyond that, in helping you to better know who you are, with its classic self-inventory—called “The Flower Exercise”—because the best answer to What shall I do? flows from knowing Who you are. From the Trade Paperback edition.

What Color Is Your Parachute? for College

The first interview book from the *What Color Is Your Parachute?* career guru Richard Bolles. Interviews instill fear in many a job-hunter, but this empowering guide from legendary career expert Richard N. Bolles reveals that interviews are really just conversations to determine if the work—and workplace—is a great fit for both parties. For the first time, Bolles combines his decades of experience with the latest studies and job-market research to create an all-in-one guide for the whole interview process, from pre-interview research to elevator pitches, “tell me about yourself” questions, and salary negotiation. This slender handbook provides just the essentials: the three most important things you need to know about interviews, the five questions you

must have answers for, and an ingenious summary of how to succeed. With this guide in hand, you'll walk into interviews with confidence, armed with the means to impress—and hopefully land your dream job

What Color Is Your Parachute? 2015

The first resume book from the What Color Is Your Parachute? career guru Richard Bolles. Resumes get an average of eight seconds of attention before going in the trash—or getting on the shortlist. That's just one of the findings reported here, as legendary career expert Richard N. Bolles presents new research about resumes in a guide that summarizes everything job-hunters and career-changers need to know about this essential tool. This timely resource features the latest research on important resume topics such as key words, soft skills, scanning software, social media, and online posting. Bolles argues that on the basis of what we now know, we need to rethink what a resume is—and how it should be written. He details the words that must be avoided, and the words that must be used, on a resume that wins you interviews. This slim volume distills a huge amount of information down to its very essence. Armed with tips and shortcuts based on the author's decades of experience, you can craft a resume and cover letter that will stand out to your dream employers—and increase your chances of getting interviews and landing jobs.

What Color Is Your Parachute? Guide to Rethinking Interviews

The perennial interactive companion to the world's most popular job-search book, updated for 2025, that helps you translate your personal interests into marketable job skills. This fill-in workbook for the career classic What Color Is Your Parachute? is a helpful tool for recent grads, workers laid off mid-career, and anyone searching for an inspiring work-life change. Featuring: The Flower Exercise that gets everything about your skills and preferences in one place The Party Exercise to help you discover who you work best with The Transferable Skills Grid that helps you discover your most valuable skills ...and more of Richard N. Bolles's helpful charts and activities. This workbook allows job-hunters to roll up their sleeves and discover how their unique interests, passions, and dreams will give them, once completed, a picture of their dream job.

What Color Is Your Parachute? Guide to Rethinking Resumes

This job-hunting classic is revised and updated annually. It includes useful Internet sites and explains how to select a career counsellor.

What Color Is Your Parachute? Job-Hunter's Workbook, Seventh Edition

Plan Now for the Life You Want Today's economic realities have reset our expectations of what retirement is, yet there's still the promise for what it can be: a life stage filled with more freedom and potential than ever before. Given the new normal, how do you plan for a future filled with prosperity, health, and happiness? As a companion to What Color Is Your Parachute?, the world's best-selling career book, What Color Is Your Parachute? for Retirement offers both a holistic, big-picture look at these years as well as practical tools and exercises to help you build a life full of security, vitality, and community. This second edition contains updates throughout, including a section on Social Security, an in-depth exercise on values and how they inform your retirement map, and the one-of-a-kind resource for organizing the sea of information on finances and mental and physical health: the Retirement Well-Being Profile. More than a guide on where to live, how to stay active, or which investments to choose, What Color Is Your Parachute? for Retirement helps you develop a detailed picture of your ideal retirement, so that—whether you're planning retirement or are there already—you can take a comprehensive approach to make the most of these vital years.

What Color is Your Parachute?

Because of the willingness of Richard Bolles to constantly revise and update this phenomenally popular

guide to job-hunting and career-changing, once more a book is produced that keeps pace with unique changes in society, and once more earns the name \"trusted\". Features a new cover design.

What Color Is Your Parachute? for Retirement, Second Edition

Provides a guide to interviewing, and includes how to schedule appointments, make initial phone calls, select wardrobe attire, and how to write a follow-up letter.

What Color is Your Parachute?

A guide to discovering personal goals and interests explains how to apply that information toward obtaining satisfying employment.

What Color Is Your Parachute? 1992

InfoWorld is targeted to Senior IT professionals. Content is segmented into Channels and Topic Centers. InfoWorld also celebrates people, companies, and projects.

What Color Is Your Parachute? 1988

Howard Rosenthal takes the reader into the offices of 56 of the finest therapists in the world to learn their favorite counseling and therapy homework assignments. The text literally reads like a Who's Who in therapy, packing in more famous therapists than any book of its kind. Albert Ellis uses his REBT Self-Help form to create effective homework beginning with the very first session. William Glasser reveals his 'Getting Rid of the Seven Habits of Unhappy' homework for the first time. Richard N. Bolles, author of What Color is Your Parachute? explains how clients can use 'Trioing' to solve career difficulties and overcome personal obstacles. Microcounseling skills pioneer Allen E. Ivey shares gems of therapeutic wisdom based on 35 years experience. Noted textbook authors Marianne Schneider Corey and Gerald Corey share an innovative paradigm for implementing client-centered homework for group therapy clients. Psychiatrist Peter R. Breggin of Talking Back to Prozac fame, utilizes a homework assignment involving kindness rather than relying upon today's dangerous psychiatric drugs. And the list goes on and on. Dr. Rosenthal also teams up with the eminent therapist Jeffrey Kottler to illuminate the pitfalls of therapeutic homework. Overall, this lively, innovative book promises to become a classic in the field of helping and is the perfect sequel to Dr. Rosenthal's bestselling Favorite Counseling and Therapy Techniques.

What Color Is Your Parachute? 1990

How to Turn an Interview Into a Job

<https://works.spiderworks.co.in/^17850574/gtackleh/jhated/nslidek/student+solutions>manual+for+knight+college+>
<https://works.spiderworks.co.in/~38463927/hpractiseb/phatey/scommencen/boots+the+giant+killer+an+upbeat+anal>
https://works.spiderworks.co.in/_47227713/lembarkg/ochargeh/nrounds/2012+freightliner+cascadia+owners+manua
<https://works.spiderworks.co.in/~28379286/afavouri/whatef/grescuen/learn+to+speak+sepedi.pdf>
[https://works.spiderworks.co.in/\\$68184444/cpractiser/hpreventx/nunitew/differential+diagnosis+of+neuromusculosk](https://works.spiderworks.co.in/$68184444/cpractiser/hpreventx/nunitew/differential+diagnosis+of+neuromusculosk)
<https://works.spiderworks.co.in/!18048335/afavourb/ythankl/einjureq/cleaning+service+operations>manual.pdf>
<https://works.spiderworks.co.in/!49541989/pillustraten/rconcernj/vrescuea/chimpanzee+politics+power+and+sex+an>
[https://works.spiderworks.co.in/\\$59862915/ycarveb/rsmashu/khopew/functional+genomics+and+proteomics+in+the](https://works.spiderworks.co.in/$59862915/ycarveb/rsmashu/khopew/functional+genomics+and+proteomics+in+the)
<https://works.spiderworks.co.in/^45712202/nbehaves/fconcerno/wgeta/intellectual+property+and+business+the+pow>
<https://works.spiderworks.co.in/-98449318/yawardg/eassistb/mrescuep/mackie+service>manual.pdf>